

Vitae: Dacher Keltner

Curriculum vitae

DACHER KELTNER

ADDRESS

Department of Psychology
3210 Tolman Hall
University of California, Berkeley
Berkeley CA 94720
(510) 642-5368
INTERNET address: keltner@socrates.berkeley.edu

EDUCATION

1979-1984 B.A. University of California at Santa Barbara
1982-1983 La Sorbonne, Paris

1985-1989 Ph.D. Stanford University
Concentration: Social Psychology

ACADEMIC APPOINTMENTS

1989-1990 NIMH Post Doctoral Fellow at University of California, Berkeley
1990-1992 NIMH Post Doctoral Fellow at University of California, San Francisco
1992-1996 Assistant Professor of Psychology, University of Wisconsin, Madison
1996-1998 Assistant Professor of Psychology, University of California, Berkeley
1998-2002 Associate Professor of Psychology, University of California, Berkeley
1998 Visiting Scholar, Wolfson College, Oxford University
1998 Visiting Scholar, Department of Experimental Psychology, Oxford University
2002 Full Professor, Department of Psychology, University of California, Berkeley

PROGRAM AFFILIATIONS

1998- present Executive committee, Bay Area Consortium on Training in Affective Science
2000-2002 Co-Director, Positive Psychology Summer Institute
2001 Director, Berkeley Center for Peace and Well-Being (annual budget:\$ 200,000)
2003 Workshop leader, Summer Institute for Society for Personality and Social Psychology

RESEARCH INTERESTS

Emotion and Social Interaction
Culture, Morality, and Emotion
Race and Friendship
Personality, Psychopathology, and Emotion
Conflict and Negotiation
Power and Social Perception and Behavior

TEACHING EXPERIENCE

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Introduction to Psychology
Introduction to Social Psychology
Human Emotion
Current Topics in Psychology
Social Conflict
Social Psychology Graduate Core Course
Graduate Seminar on Human Emotion
Honors Research Seminar
Stanford Business School: Advanced Negotiation Program
Evolution of Ethics

DEPARTMENT SERVICE

1992-1994 Space Committee, University of Wisconsin, Madison
1994 Director of Honors Program, University of Wisconsin, Madison
1995-6 Mentors Program for disadvantaged students, University of Wisconsin, Madison
1996 Future Hiring Committee, University of California, Berkeley
1996 Colloquium Coordinator, University of California, Berkeley
1996 Chair Graduate Admissions, University of California, Berkeley
1997 Personality/Social Area Head
1997 Graduate Advisor for Personality/Social Area Group
1998 Future Hiring Committee
1998 Search Committee
1999 Personality/Social Area Head
1999 Search Committee
1999-2003 Vice-Chair

MEMBERSHIPS AND ASSOCIATIONS

American Psychological Association
American Psychological Society
Emotion Research Group
International Society for Research in Emotion

CONSULTING AND REVIEW BOARDS

Editor

2003-present *Greater Good*

Associate Editor:

2001- 2005 *Cognition and Emotion*
2004-present *Journal of Personality and Social Psychology: Attitudes and Social Cognition*

Consulting Editor:

1998- present *Personality and Social Psychology Bulletin*
1998-present *Journal of Personality and Social Psychology*
2002-present *Emotion*
Section editor for Facial Expression section of *Encyclopedia of Affective Sciences*, Oxford University Press.

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Guest editor:

Special issue of *Cognition and Emotion*
Special issue of *Aggressive Behavior*

Ad hoc reviewer for journals:

Journal of Personality and Social Psychology
Journal of Abnormal Psychology
Journal of Personality
Psychological Bulletin
Psychological Review
Personality and Social Psychology Bulletin
Cognition and Emotion
Psychology and Aging
British Journal of Social Psychology
Nature

Journal of Experimental Psychology: General
Evolution and Human Behavior
Basic and Applied Social Psychology
Journal of Comparative Psychology
Administration Science Quarterly
British Journal of Clinical Psychology
Journal of Personal and Social Relationships
International Journal of Conflict Management
Science

Ad hoc review for publishing houses:

MIT Press, Russell Sage, Norton, Oxford University Press, Cambridge University Press.

Ad hoc review of grants:

National Science Foundation
National Institute of Health
Russell Sage Foundation

HONORS AND AWARDS

1984	Graduated highest honors, University of California, Santa Barbara
1985-1989	Stanford University Fellowship
1989	Stanford Center for the study of Conflict and Negotiation Fellow
1989	Stanford Center on Conflict and Negotiation: Dissertation Award
1994	Best Paper Award for the Empirical Analysis of Social Conflict: Seventh annual conference of the International Association for Conflict Management
1999	1000\$ Travel Stipend, Second Annual Meeting of Positive Psychology
2000	Templeton Positive Psychology Excellence in Research Prize
2001	Most influential article from 1997 to 2001 in conflict and negotiation, Academy of Management
2002	Western Psychological Association Outstanding Researcher Award
2002	Outstanding Undergraduate Research Mentor, UC Berkeley
2002	Outstanding Teacher, Division of Social Sciences, UC Berkeley
2003	Fellow, Society for Personality and Social Psychology
2003	Fellow, American Psychological Association

GRADUATE STUDENTS (Thesis Advisor)

1997	Jennifer Lerner, PhD	Associate Professor, Carnegie Mellon
University		
2000	LeeAnne Harker, PhD	

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Assistant Professor, UC Berkeley

2001 Cameron Anderson, PhD
2001 Jennifer Beck, PhD
2001 Gian Gonzaga, PhD
2001 Randall Young, PhD
2003 Michelle Shiota, PhD

Post-Doctoral Fellow, UC Los Angeles
Assistant Professor, Bridgewater College
Assistant Professor, Arizona State University

GRADUATE STUDENTS (Advisor)

2003 Jennifer Beer, PhD
2003 Erin Heerey
2003 Matthew Hertenstein

Assistant Professor, UC Davis
Assistant Professor, Bangor Wales
Assistant Professor, DePauw University

RESEARCH GRANTS

Stanford Center for Conflict and Negotiation: PI, Dissertation Research Grant, 9/88-8/89, \$2300.

University of Wisconsin Graduate School, PI, "The Form and Function of the Self-Conscious Emotions", 7/93 - 6/94, \$25,384.

University of Wisconsin Graduate School, PI, "Personality and Facial Expressions of Emotion", 7/94 - 6/95, \$20,793.

National Institute of Mental Health, PI, "Personality, Facial Expressions of Emotion, and Social Interaction". 9/95 - 8/96, \$24,743.

University of Philippines Alumni Association, PI, "Morality, Emotion, and Prejudice". 12/95-11/96, \$4,000.

University of Wisconsin Graduate School, PI, "Personality, Grieving, and Facial Expressions of Emotion", 7/95 - 6/96, \$13,045.

University of California Research Committee, PI, "Sexual Abuse and Adaptive Emotional Response", 1996-97, \$2000

University of California Research Committee, PI, "Sexual Abuse and Adaptive Emotional Response", 1996-97, \$1000

National Institute of Health. Predoctoral Training Consortium in Affective Science (Preceptor) 1999-2004. \$1,136,334.

Interval Research Corporation, PI, "Categorical Judgments of Facial Expression". 1999-2000. \$10,000.

Templeton Foundation, PI, Excellence in Research prize. \$30,000. 2000.

Fetzer Institute, PI, Love of Humanity, Concomitants and Consequences, \$93,200. 2002-2004.

Metanexus Institute, PI, A Prospective study of Awe and Spiritual Transformation, \$149,749, 2003-2005.

Russell Sage Foundation, PI, Cross-racial Friendship. \$193,868, 2003-2006

National Institute of Health, PI. Training Program in Cultural Psychology. \$1,033,939, 2002-2006

PUBLICATIONS

Books

Gilovich, T., Keltner, D., & Nisbett, R. (2005). Social Psychology, 1st Edition. New York, NY: W.W. Norton & Company.

Oatley, K., Keltner, D., & Jenkins, J. (2006). Understanding Emotions, 2nd Edition. Oxford, United Kingdom. Blackwell Publishers.

Research Articles and Chapters

Keltner, D., Ellsworth, P.C., & Edwards, K. (1993). Beyond simple pessimism: Effects of sadness and anger on social perception. Journal of Personality and Social Psychology, 64, 740-752.

[Table 4 reprinted in the Publication Manual of the American Psychological Association, Fourth Edition, (p. 138). Washington D.C.: American Psychological Association.]

Keltner, D., Locke, K.D., & Audrain, P.C. (1993). The influence of attributions on the relevance of negative emotions to personal satisfaction. Personality and Social Psychology Bulletin, 19, 21-29.

Keltner, D., & Robinson, R.J. (1993). Imagined ideological differences in conflict escalation and resolution. The International Journal of Conflict Management, 4, 249-262.

Locke, K.D., & Keltner, D. (1993). Using art for comparison and distraction: Effects on negative emotions and judgments of satisfaction. Cognition and Emotion, 7(5), 443-460.

Keltner, D., & Ekman, P. (1994). Facial expressions of emotion: Old questions and new findings. The Encyclopedia of Human Behavior, 2, 361-369. Academic Press.

Keltner, D. (1995). The signs of appeasement: Evidence for the distinct displays of embarrassment, amusement, and shame. Journal of Personality and Social Psychology, 68, 441-454.

[Reprinted with afterward in P. Ekman and E. Rosenberg (Eds.) What Facial Expression Reveals about Emotion, Development, Psychopathology, and Health. New York: Oxford University Press.]

Keltner, D., Moffitt, T., & Stouthamer-Loeber, M. (1995). Facial expressions of emotion and psychopathology in adolescent boys. Journal of Abnormal Psychology, 104, 644-652.

[Reprinted with afterward in P. Ekman and E. Rosenberg (Eds.) What Facial Expression Reveals about Emotion, Development, Psychopathology, and Health. New York: Oxford University Press.]

Robinson, R., Keltner, D., Ward, A., & Ross, L. (1995). Actual versus assumed differences in construal: "Naive realism" in intergroup perception and conflict. Journal of Personality and Social Psychology, 68, 404-417.

[Awarded the 2001 Academy of Management prize for most influential article on conflict and negotiation].

[Reprinted in Negotiation, Decision Making, and Conflict Management. M.H. Bazerman (Ed.), An

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Reader for Invitation to Social Psychology, D.T. Miller (Ed.)

Bonanno, G.A., Keltner, D., Holen, A., & Horowitz, M.J. (1995). When avoiding unpleasant emotions might not be such a bad thing: Verbal-autonomic response dissociation and midlife conjugal bereavement. Journal of Personality and Social Psychology, *69*, 975-989.

Robinson, R. & Keltner, D. (1996). Much ado about nothing? Revisionists and Traditionalists choose an English Syllabus. Psychological Science, *7* (1), 18-24.

Keltner, D. & Buswell, B.N. (1996). Evidence for the distinctness of embarrassment, shame, and guilt: A study of recalled antecedents and facial expressions of emotion. Cognition and Emotion, *10* (2), 155-171.

Keltner, D. & Ekman, P. (1996). Affective intensity and emotional responses. Cognition and Emotion, *10* (3), 323-328.

Keltner, D. (1996). Facial expressions of emotion and personality. In C. Malatesta-Magai and S.H. McFadden (Eds). Handbook of Emotion, Aging, and the Lifecourse, (pp. 385-402). New York: Academic Press.

Keltner, D. & Robinson, R.J. (1996). Extremism, power, and the imagined basis of social conflict. Current Directions in Psychological Science, *5*, 101-105.

[reprinted in Insights into Social Psychology 2001, Pearson Custom Publishing]

Bonanno, G.A. & Keltner, D. (1997). Facial expressions of emotion and the course of conjugal bereavement. Journal of Abnormal Psychology, *106*, 126-137.

Ekman, P. & Keltner, D. (1997). Universal facial expressions of emotion: An old controversy and new findings. In U. Segerstrale and P. Molnar (Eds). Where Nature Meets Culture: Nonverbal Communication in Social Interaction (pp. 27 - 46). Hillsdale, NJ: Erlbaum.

Keltner, D., & Bonanno, G.A. (1997). A study of laughter and dissociation: The distinct correlates of laughter and smiling during bereavement. Journal of Personality and Social Psychology, *73*, 687-702.

Keltner, D., & Potegal, M. (1997). Appeasement and reconciliation: Introduction to an Aggressive Behavior special issue. Aggressive Behavior, *23*, 309-314.

Keltner, D., Young, R., & Buswell, B.N. (1997). Appeasement in human emotion, personality, and social practice. Aggressive Behavior, *23*, 359-374.

Keltner, D., & Robinson, R.J. (1997). Defending the status quo: Power and bias in social conflict. Personality and Social Psychology Bulletin, *23*, 1066-1077.

Keltner, D., & Buswell, B.N. (1997). Embarrassment: Its distinct form and appeasement functions. Psychological Bulletin, *122*, 250-270.

Ebenbach, D.H., & Keltner, D. (1998). Power, emotion, and judgmental accuracy in social conflict: Motivating the cognitive miser. Basic and Applied Social Psychology, *20*, 7-21.

Keltner, D. (1998). Riches of embarrassment. A review of Rowland Miller's Embarrassment: Poise and Peril in Everyday Life. Contemporary Psychology, *43*, 25-26.

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- Keltner, D., & Harker, L.A. (1998). The forms and functions of the nonverbal display of shame. In P. Gilbert & B. Andrews. Interpersonal approaches to shame. (pp. 78-98). Oxford, England: Oxford University Press.
- Keltner, D., & Kring, A.M. (1998). Emotion, social function, and psychopathology. Review of General Psychology, 2, 320-342.
- Keltner, D., Young, R.C., Heerey, E.A., Oemig, C., Monarch, N.D. (1998). Teasing in hierarchical and intimate relations. Journal of Personality and Social Psychology, 75, 1231-1247.
- Bonanno, G.A., Notarius, C.I., Gunzerath, L., Keltner, D., & Horowitz, M.J. (1998). Interpersonal ambivalence, perceived relationship adjustment, and conjugal loss. Journal of Consulting and Clinical Psychology, 66, 1012-1022.
- Keltner, D., Kring, A.M., & Bonanno, G.A. (1999). Fleeting signs of the course of life: Facial expression and personal adjustment. Current Directions in Psychological Science, 8, 18-22.
- Haidt, J., & Keltner, D. (1999). Culture and facial expression: Open-ended methods find more expressions and a gradient of recognition. Cognition and Emotion, 13, 225-266.
- Keltner, D., & Gross, J.J. (1999). Functional accounts of emotion. Cognition and Emotion, 13 (5) 467-480.
- Keltner, D., & Haidt, J. (1999). Social functions of emotions at multiple levels of analysis. Cognition and Emotion, 13 (5), 505-522.
- [Reprinted in Emotions in Social Psychology (W.G. Parrott, Ed.). Psychology Press.]
- Keltner, D., & Anderson, C. (2000). Saving face for Darwin: Functions and uses of embarrassment. Current Directions in Psychological Science, 9, 187-191.
- Keltner, D., & Ekman, P. (2000). Facial Expression of Emotion. In M. Lewis & J. Haviland-Jones (Eds.). Handbook of Emotion (pp. 236-249). New York, NY: Guilford Press.
- Keltner, D., & Ekman, P. (2000). Emotion: An Overview. Encyclopedia of Psychology. A. Kazdin (Ed.) London England: Oxford University Press.
- Lerner, J.S., & Keltner, D. (2000). Beyond valence: Toward a model of emotion specific influences on judgment and choice. Cognition and Emotion, 14, 473-493.
- Morris, M.W., & Keltner, D. (2000). How emotions work: An analysis of the social functions of emotional expression in negotiations. Review of Organizational Behavior, 22, 1-50.
- Plant, A., Hyde, J.S., Keltner, D., & Devine, P.D. (2000). The gender stereotyping of emotions. Psychology of Women Quarterly, 24, 80-91.
- Anderson, C.A., John, O.P., Keltner, D., & Kring, A.M. (2001). Who attains social status? Effects of personality and physical attractiveness in social groups. Journal of Personality and Social Psychology, 81, 116-132.
- Gonzaga, G.C., Keltner, D., Londahl, E.A., & Smith, M.D. (2001). Love and the commitment problem in romantic relations and friendship. Journal of Personality and Social Psychology, 81, 247-262.

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Harker, L.A., & Keltner, D. (2001). Expressions of positive emotion in women's college yearbook pictures and their relationship to personality and life outcomes across adulthood. Journal of Personality and Social Psychology, 80, 112-124.

Keltner, D., Capps, L.M., Kring, A.M., Young, R.C., & Heerey, E.A. (2001). Just Teasing: A conceptual analysis and empirical review. Psychological Bulletin, 127, 229-248.

Keltner, D., & Haidt, J. (2001). Social functions of emotions. T. Mayne & G. Bonanno (Eds.). Emotions: Current Issues and Future Directions (pp. 192-213). New York, NY: Guilford Press.

Lerner, J. & Keltner, D. (2001). Fear, anger and risk. Journal of Personality and Social Psychology, 81, 146-159.

[Awarded special recognition from ISI Web of Science as being in the top 10% of all papers for citations]

Vasquez, K., Keltner, D., Ebenbach, D.H., & Banaszynski, T.L. (2001). Cultural variation and similarity in moral rhetorics: Voices from the Philippines and United States. Journal of Cross-Cultural Psychology, 32, 93-120.

Anderson, C., & Keltner, D. (2002). The role of empathy in the formation and maintenance of social bonds. Behavioral and Brain Sciences, 25.

Bonanno, G.A., Keltner, D., Noll, J.G., Putnam, F.W., Trickett, P.K., LeJeune, J., & Anderson, C. (2002). When the face reveals what words do not: Facial expressions of emotion, smiling, and the willingness to disclose childhood sexual abuse. Journal of Personality and Social Psychology, 83, 94-110.

Keltner, D., Anderson, C., & Gonzaga, G.C. (2002). Culture, emotion, and the good life in the study of affect and judgment. Psychological Inquiry, 13, 65-67.

Anderson, C., Keltner, D., & John, O.P. (2003). Emotional convergence between people over time. Journal of Personality and Social Psychology, 84, 1054-1068.

Beer, J., Heerey, E.A., Keltner, D., Knight, R., & Scabini, D. (2003). The regulatory function of self-conscious emotion: Insights from patients with orbitofrontal damage. Journal of Personality and Social Psychology, 85 594-604.

Gruenfeld, D.H., Keltner, D., & Anderson, C.P. (2003). The effects of power upon those who possess it: An interpersonal perspective on social cognition. In G. Bodenhausen & A. Lambert (Eds.). Foundations of Social Cognition: A Festschrift in Honor of Robert S. Wyer, Jr. (Pp.237-262). Hilldale, NJ: Erlbaum.

Heerey, E.A., Keltner, D., & Capps, L.M. (2003). Making sense of self-conscious emotion: Linking Theory of Mind and emotion in children with Autism. Emotion, 3,394-400.

Keltner, D. (2003). Expression and the Course of Life: Studies of Emotion, Personality, and Psychopathology from a Social Functional Perspective. In P. Ekman, J.J. Campos, R.J. Davidson, & F.B.M. de Waal (Eds.). Emotions Inside Out: 130 years after Darwin's Expression of the Emotions in Man and Animals. Annals of the New York Academy of Science, 1000, 222-243.

Keltner, D., Ekman, P., Gonzaga, G.C., & Beer, J. (2003). Facial expression of emotion. Handbook of Affective Science.(pp. 415-432). R. Davidson, K. Scherer, & H. Goldsmith (Eds.). London England, Oxford University Press.

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- Keltner, D., & Ekman, P. (2003). Introduction to expression of emotion. To appear in the Handbook of Affective Science (pp. 411-414). R. Davidson, K. Scherer, & H. Goldsmith (Eds.). London England: Oxford University Press.
- Keltner, D., Gruenfeld, G., & Anderson, C. (2003). Power, Approach and Inhibition. Psychological Review, *110*, 2, 265-284.
Academy of Management Conflict Management Division's "Most Influential Paper, 2000-2003" award
- Keltner, D., & Haidt, J. (2003). Approaching awe, a moral, aesthetic, and spiritual emotions. Cognition and Emotion, *17*, 297-314.
- Keltner, D., & Shiota, M. (2003). New displays and new emotions: A commentary on Rozin and Cohen. Emotion, *3*(1), 86-91.
- Shiota, M.N., Campos, B., & Keltner, D. (2003). The faces of positive emotion: Prototype displays of awe, amusement, and pride. Annals of the New York Academy of Sciences, *1000*, 296-299. New York, NY.
- Anderson, C. & Keltner, D. (2004). The emotional convergence hypothesis: Implications for individuals, relationships, and cultures. In L.Z. Tiedens & C.W. Leach (Eds.). The social life of emotions, pp. 144-163.
- Beer, J.S., & Keltner, D. (2004). What is unique about the self-conscious emotions? Psychological Inquiry, *15*, 126-129.
- Bonanno, G.A., & Keltner, D. (2004). The coherence of emotion systems: Comparing "on-line" measures of appraisal and facial expressions, and self-report. Cognition and Emotion, *18* 431-444.
- Haidt, J. & Keltner, D. (2004). Appreciation of beauty and excellent (Awe, Wonder, Elevation). In C. Peterson and M. E. P. Seligman (Eds.) Character Strengths and Virtues, pp. 537-551. New York, NY: Oxford University Press.
- Keltner, D. (2004). Ekman, Expression, and the Art of Empirical Epiphany. Journal of Research in Personality, *38*, 37-44.
- Keltner, D. (2004). The compassionate instinct. Greater Good, *1*, 6-9.
- Shiota, M., Keltner, D., Campos, B., & Hertenstein, M. (2004). Positive emotion and the regulation of interpersonal relationships. Chapter to appear in P. Phillipot and R. Feldman (Eds.). Emotion regulation (pp. 127-156). Mahwah, NJ: Erlbaum.
- Campos, B., Keltner, D., & Tapias, M. P. (2004). Emotion. To appear in C. Spielberger (Ed.), Encyclopedia of Applied Psychology, pp. 713-721. San Diego, CA: Academic Press.
- Cohen, A. B., Rozin, P., & Keltner, D. (2004). Different religions, different emotions [Commentary]. Behavioral and Brain Sciences, *27*, 734-735.
- Heerey, E.A., Capps, L., Kring, A.M., & Keltner, D. (2005). Understanding teasing: Lessons from children with autism. Journal of Child Abnormal Psychology, *33*, 55-68.

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- Keltner, D., & Beer, J. (2005). Self-conscious emotion and self-regulation. In On building, Defending, and Regulating the Self: A Psychological Perspective., pp. 197-216. A. Tesser, J. Wood, & D. Stapel (Eds.). Psychology Press.
- Shiota, M.N., & Keltner, D. (2005). What do Emotion Words Represent?: A Commentary on Sabini & Silver. Psychological Inquiry, 16(1), 32-36.
- Magee, J., Gruenfeld, D.H, Keltner, D.J., and Galinsky, A. (2005). Leadership and the psychology of power. Chapter to appear in Messick, D. and Kramer, R. (Eds.), New Perspectives on Leadership, pp. 275-294. Erlbaum.
- Gruber, J., & Keltner, D. (2006). Instructor's Manual: Understanding Emotions, 2nd edition. Oatley, K., Keltner, D., & Jenkins, J. (2006). Oxford, United Kingdom. Blackwell Publishers.
- Shiota, M. N., Keltner, D., & John, O. P. (2006). Positive emotion dispositions differentially associated with Big Five personality and attachment style. Journal of Positive Psychology, 1, 61-71.
- Keltner, D., Haidt, J., & Shiota, M. (2006). Social functionalism and the evolution of emotions. In M.Schaller, J. Simpson, D. Kenrick (Eds.). The Handbook of Evolutionary Social Psychology, pp. 115-142. New York, NY: Psychology Press.
- Tapias, M., Glaser, J., Vasquez, K.V., Keltner, D., & Wickens, T. (2007). Emotion and Prejudice: Specific Emotions toward Outgroups. Group Processes and InterGroup Relations, 10, 27-41.
- Keltner, D., Langner, C. A., and Logli, M. (2006). Power and moral leadership. In D. Rhode (Ed.), Moral Leadership, pp. 177-194. San Francisco, CA: John Wiley & Sons.
- Keltner, D., Horberg, E.J., & Oveis, C. (in press). Emotions as moral intuitions. To appear in J.P. Forgas (Ed.), Hearts and Minds: Affective influences on social thinking and behavior. Vol. 5 Frontiers of Social Psychology Series, Psychology Press, New York
- Keltner, D., Horberg, E.J., & Oveis, C. (in press). Morality and emotion in human and nonhuman primates: A response to Brosnan. Social Justice Research.
- Goetz, J., & Keltner, D. (2008). Cultural variation in self-conscious emotion. In J. Tangney, R. Robins, & J. Tracy (Eds.). Handbook of self-conscious emotions. New York, NY: Guilford.
- Gonzaga, G. C., Turner, R. A., Keltner, D., Campos, B. C., & Altemus, M. (In press). Romantic Love and Sexual Desire in Close Bonds. Emotion.
- Gruber, J.L. & Keltner, D. (2007). Emotional Behavior: A Survey of Methods and Concepts. In Emotion and Psychopathology: Bridging Affective and Clinical Science. (pp 35-52). J. Rottenberg & S. Johnson (Eds.). Washington, D.C: American Psychological Association Books.
- Campos, C., Keltner, D., Beck, J.M., Gonzaga, G.C., & John, O.P. (in press). Culture and teasing: The relational benefits of reduced desire for positive self-differentiation. Personality and Social Psychology Bulletin.
- Shiota, M.N., Keltner, D., & Mossman, A. (in press). The Nature of Awe: Elicitors, Appraisals, and Effects on Self-Concept. Cognition and Emotion.
- Han, S., Lerner, J. S., & Keltner, D. (in press). Feelings and consumer decision making: Extending the Appraisal-

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Tendency Framework. Journal of Consumer Psychology.

Lerner, J. S., Han, S., & Keltner, D. (in press). Feelings and consumer decision making: Extending the Appraisal-Tendency Framework. Journal of Consumer Psychology.

Keltner, D., & Langner, C. (In press). Power. To appear in R. Baumeister & K. Vohs. Encyclopedia of Social Psychology

Keltner, D., & Logli, M. (In press). Teasing. To appear in R. Baumeister & K. Vohs. Encyclopedia of Social Psychology

Keltner, D., Goetz, J., & Simon-Thomas, E. (in press). Compassion. To appear in R. Baumeister & K. Vohs. Encyclopedia of Social Psychology

Keltner, D., & Oveis, C. (In press). Elevation. To appear in R. Baumeister & K. Vohs. Encyclopedia of Social Psychology

Horberg, E.J., & Keltner, D. (in press). Passions for Justice. To appear in D. DeCremer (Ed.).

Bonanno, G. A., Colak, D. M., Keltner, D., Shiota, L., Papa, A., Noll, J. G., Putnam, F. W., & Trickett, P. K. (in press). Context matters: The benefits and costs of expressing positive emotion when disclosing childhood sexual abuse. Emotion

Gruber, J., Johnson, S., Oveis, C., & Keltner, D. (In press). Risk for Mania and Positive Emotional Responding: Too Much of a Good Thing? Emotion.

Langner, C.A., & Keltner, D. (in press). Social Power and Emotional Experience: Actor and Partner Effects within Dyadic Interactions. Journal of Experimental Social Psychology

Matsumoto, D., Keltner, D., Shiota, M., & O'Sullivan, M., & Frank, M. (in press). Facial Expressions of Emotion. In Handbook of Emotion. M. Lewis, J. Haviland-O'Jones, & L. F. Barrett. (Eds). New York: Guilford Press.

Gonzaga, G.C., Keltner, D., & Ward, D. (in press). Power in Mixed-sex interactions. Cognition and Emotion

Keltner, D., Van Kleef, G.A., Chen, S., & Kraus, M.W. (in press). A Reciprocal Influence Model of Social Power: Emerging Principles and Lines of Inquiry. M. Zanna (Ed.). Advances in Experimental Social Psychology.

Keltner, D. (2008). The power paradox. Greater Good, 4, 14-17.

Keltner, D. (2008). The power of kindness. Utne Reader, May-June, 10-11.

Kraus, M.W., & Keltner, D. (in press). Signs of Socioeconomic Status: A Thin-Slicing Approach. Psychological Science.

Van Kleef, G.A., Oveis, C., van der Löwe, I., LuoKogan, A., Goetz, J., Keltner, D. (in press). Power, Distress, and Compassion: Turning a Blind Eye to the Suffering of Others Psychological Science.

PRESENTATIONS, AND COLLOQUIA

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- Colloquium. Project on Negotiation, Harvard University, 1994.
- Colloquium. Department of Psychology and Business School, Cornell University, 1994.
- Colloquium. Life Cycle Institute. Catholic University of America, 1995.
- Colloquium. Department of Psychology, University of the Philippines, Diliman, 1996.
- Colloquium. Department of Psychology, Princeton University, 1996.
- Colloquium. J.L. Kellogg Graduate School of Management, Northwestern University, 1996.
- Keltner, D. The forms and functions of emotion in social life. Invited address given at the 68th annual meeting of the Midwestern Psychological Association, Chicago, IL, 1996
- Colloquium. Department of Psychology, Vanderbilt University, 1997.
- Colloquium. Department of Psychology, Stanford University, 1997.
- Colloquium. Department of Psychology, Institute for Social Relations, University of Michigan, 1997.
- Colloquium. Department of Psychology, University of California, Santa Cruz, 1998.
- Colloquium. Department of Experimental Psychology, Oxford University. 1998.
- Colloquium. Center for the Study for the Philosophy of Natural and Social Sciences. London School of Economics, 1998.
- Colloquium. School of Cognitive and Computing Sciences. University of Sussex, 1998.
- Colloquium. Department of Psychology, University of California, Santa Barbara, 1999.
- Colloquium. Department of Psychology, University of California, San Diego, 1999.
- Colloquium. Department of Psychology, University of California, Davis. 1999.
- Colloquium. Interval Research Corporation. Palo Alto, CA. 1999.
- Colloquium. Stanford University. Graduate School of Business, 2000.
- Colloquium. Stanford University. Personality and Psychopathology Area. 2001.
- Colloquium. Department of Psychology, Stanford University. 2001.
- Colloquium. San Francisco Psychoanalytic Research Group. 2001.
- Hebb Lecture. Department of Psychology, McGill University. 2001.
- Colloquium. Department of Psychology, Princeton University. 2003.
- Panel Participant. Mind and Life Institute. Investigating the Mind: Exchanges between Buddhism and the Biobehavioral Sciences and how the Mind Works (Emotion Panel). MIT, 2003.
- Colloquium. University of Chicago School of Business. 2004.
- Panel Participant. Mind and Life Institute. Summer workshop. New York, 2004.
- Panel Participant. San Francisco Exploratorium., 2004.
- Colloquium. OBIR, UC Berkeley Haas Business School. 2004.
- Colloquium. Department of Psychology, Stanford University. 2004.
- Colloquium. Department of Psychology, University of Michigan, 2005.
- Colloquium. Department of Health Psychology. University of California, San Francisco.
- Colloquium. Department of Psychology, Harvard University, 2006.
- Colloquium. Center for Everyday Lives of Families. University of California, Los Angeles, 2006.
- Colloquium. Behavior, Evolution and Culture. University of California, Los Angeles, 2006.
- Keynote Address. Law and the Emotions: New Directions in Scholarship. Boalt Hall. University of California, Berkeley.

CONFERENCE PRESENTATIONS

- Keltner, D., and Quattrone, G. Self-deception and diagnostic inferences. Western Psychological Association, Long Beach, California, 1987. (Poster)
- Keltner, D. Articulating negative emotions and well-being. Western Psychological Association, Millbrae California, 1988 (Poster).
- Keltner, D. Dimensions of emotional imagery and qualities of emotional response. Western Psychological Association, Burlingame, California, 1991.

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- Ekman, P. & Keltner, D. Universals of facial expressions of emotion. The Conference on the genesis of non-verbal behavior and culture, Bielefeld Germany, 1992.
- Keltner, D. Facial expressions of emotion and psychopathology. First Annual Meeting of the Emotion Research Group, San Francisco, CA, 1995.
- Keltner, D. Symposium organizer and chair. Universality, variation, and function of emotional expression. American Psychological Society, New York, New York, 1995.
- Keltner, D. The forms and functions of the social-moral emotions. American Psychological Society, New York, New York, 1995.
- Keltner, D. Power and bias in social conflict. Academy of Management Association, Vancouver, British Columbia, 1995.
- Keltner, D. Embarrassment and social life: A study of social emotion. Second Annual Meeting of the Emotion Research Group, Nashville, TN, 1996.
- Keltner, D. Embarrassment and social life: A study of social emotion. Human Behavior and Evolution Society. Northwestern University, Evanston, IL, 1996.
- Keltner, D. Personality, Psychopathology, and Facial Expressions of Emotion. American Psychological Society, San Francisco, CA, 1996.
- Keltner, D. Embarrassment and social life: A study of social emotion. International Society for Research on Emotion. Toronto, Canada, 1996.
- Keltner, D. Conference organizer. 3rd Annual Conference of the Emotion Research Group. Olema, Ca. April 3-7, 1997
- Keltner, D. Emotion, social function, and psychopathology. 3rd Annual Conference of the Emotion Research Group. Olema, Ca. April 3-7, 1997
- Ebenbach, D.H. & Keltner, D. Blinded by power: The impact of power on political intergroup judgments. Midwestern Psychological Association, Chicago, IL.
- Keltner, D. Just Teasing: A Conceptual Analysis and Empirical Review. 4th Annual Conference of the Emotion Research Group. Edgartown, MA. April 19-21, 1998.
- Vasquez, K. & Keltner, D. Morality, Culture, and Emotion: New Evidence on Moral Rhetorics. Paper presented at the 70th meeting of the Midwestern Psychological Association at Chicago Illinois, May 1998.
- Ward, D. D. & Keltner, D. Male Female Power Differentials: The Facilitation of Ambiguity and Sexual Harassment. Paper presented at the 70th meeting of the Midwestern Psychological Association in Chicago Illinois, May 1998.
- Keltner, D. Psychological Adjustment and Facial Expressions of Emotion: A Window into the Functions of Emotion. Paper presented at the 10th annual meeting of the American Psychological Association in Washington D.C., May 1998.

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- Keltner, D. Discovering New Facial Expressions of Emotion. Paper presented as part of Symposium Honoring the Contributions of Paul Ekman. Paper presented at the 10th annual meeting of the American Psychological Association in Washington D.C., May 1998.
- Smith, M. D., Keltner, D., & Gonzaga, G. C., (July, 1998) Love and desire: Sufficiently similar or undoubtedly distinct? Paper presented at the 106th annual meetings of the American Psychological Association, San Francisco, CA.
- Heerey, E., Capps, L., & Keltner, L. Concepts of Teasing Among Children with Autism, Typically Developing Children, and their Parents. International Society for Humor Studies, Oakland, California, July 1999.
- Keltner, D. Just Teasing: A Conceptual Analysis and Empirical Review. 5th Annual Conference of the Emotion Research Group. Lost River, West Virginia. April 16-18, 1999.
- Keltner, D. Facial Expression of Emotion: New methods, New Faces, and New Cultural Influences. American Association for the Advancement of Science, San Francisco, CA. June 21, 1999.
- Keltner, D. The forms and functions of teasing: A face threat perspective. International Humor Conference of the International Society for Humor Studies. Oakland, CA. July 2, 1999.
- Keltner, D. Laughter and Bereavement. International Humor Conference of the International Society for Humor Studies. Oakland, CA. July 3, 1999.
- Lerner, J., & Keltner, D. Differential Influences of Dispositional Fear and Dispositional Anger on Judgments and Choices Involving Risk. Association for Consumer Research. October 2, 1999.
- Shiota, M.N., & Keltner, D. How do we decode a tease: Power differences and paralinguistic cues. Poster presented at the APA conference, August 20, 1999
- Heerey, E., Kring, A., Keltner, D., & Hinshaw, S. Perspectives of Teasing Among Girls with Attention Deficit Hyperactivity Disorder: A Preliminary Analysis. American Psychological Association, Boston, Massachusetts, August 2000.
- Keltner, D. Teasing and laughter. Paper presented at the 2nd annual meeting of Positive Psychology, Akumal, Mexico, January 10, 2000.
- Keltner, D. The realm of positive emotion. Paper presented at the Positive Experience Network, Palm Desert CA, March 4, 2000.
- Keltner, D. Symposium Chair. The positive affects. Positive Psychology Summit, Washington D.C., October 14-15, 2000.
- Keltner, D. Laughter, smiling, and the sublime. Positive Psychology Summit, Washington D.C., October 14-15, 2000.
- Campos, B., Keltner, D. Gonzaga, G. C. Love of Humanity: What is it and how is it distinct from other kinds of love? Poster presented at the Positive Psychology Summit, Washington, DC, 2001.
- Campos, B., Keltner, D., & Gonzaga, G. C. Cultural Variation in Teasing Among Romantic Couples. Poster presented at the 2nd annual meetings of the Society for Personality and Social Psychology, San Antonio, TX. 2001.

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- Heerey, E., Keltner, D., Capps, L., & Kring, A. Teasing Interactions and Children with Autism. Society for Research in Psychopathology, Madison, Wisconsin, November 2001.
- Keltner, D. Emotion and AIDS related Behavior. 13th annual National HIV/AIDS Update Conference (NAUC) San Francisco, CA. March 23, 2001.
- Keltner, D. Conference co-organizer. 1st Annual Positive Psychology Summer Science Institute. Sea Ranch Ca, August 18-23, 2001.
- Keltner, D. The Positive Affects. Paper presented at 1st Annual Positive Psychology Summer Science Institute. Sea Ranch Ca, August 18-23, 2001.
- Keltner, D. Participant in Symposium on Professional Development. American Psychological Association, San Francisco, CA, August 2001.
- Keltner, D. Symposium Organizer and Chair. Positive Emotion in the Mind, Relationships, and Across the Life-Course. American Psychological Association, San Francisco, CA, August, 2001.
- Langner, C., Anderson, C., & Keltner, D. Power and Emotion. Society for Personality and Social Psychology. San Antonio, February 2001.
- Gonzaga, G. C., Keltner, D., Turner, R. A., & Altemus, M. (October, 2001). Distinctions between sexual desire and love in narrative report, nonverbal expression, and physiology. Paper presented at the Positive Psychology Summit, Washington DC.
- Shiota, M.N. & Keltner, D. (2001a). "Beauty and Awe: Exploring and Differentiating Aesthetic Emotion." Poster presented at the 2001 convention of the Western Psychological Association, Maui, HI.
- Shiota, M.N. & Keltner, D. (2001b). "Status, Power, Sex, and the Interpretation of Ambiguous Messages." Poster presented at the 2001 convention of the Western Psychological Association, Maui, HI.
- Beer, J., Heerey, E., Knight, R., Scabini, D., & Keltner, D. Orbital Frontal Cortex and Self-Monitoring. Society for Neuroscience, Orlando, Florida, November 2002.
- Campos, B., Keltner, D. & Gonzaga, G. C. Different kinds of love: How love experiences differ across relationships. Poster presented at Western Psychological Association, Irvine, CA, 2002.
- Campos, B., Gonzaga, G. C., Shin, M. & Keltner, D. Distinctions between positive emotions in narrative reports. Poster presented at the 3rd annual meetings of the Society for Personality and Social Psychology, Savannah, GA, 2002.
- Campos, B., Gonzaga, G. C., Keltner, D. (February, 2002). Charting the territory of positive emotions: Awe, Hope, Joy, Kindness, Love, Pride, and Relief. Paper presented at the 3rd annual meetings of the Society for Personality and Social Psychology, Savannah, SC
- Heerey, E., Beer, J., Scabini, D., Knight, R., & Keltner, D. Emotional Understanding in Patients with Orbitofrontal Cortex Lesions. Society for Neuroscience, Orlando, Florida, November 2002.
- Keltner, D. Symposium Organizer and Chair. The Positive Emotions. Positive Psychology pre-conference, Society for Personality and Social Psychology. Savannah, GA, January 2002.

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- Keltner, D. The positive affects. Positive Psychology pre-conference, Society for Personality and Social Psychology. Savannah, GA, January 2002.
- Keltner, D. Symposium Organizer and Chair. Power, Hierarchy, and Social Status. Society for Personality and Social Psychology. Savannah, GA, February 2002.
- Keltner, D., Gruenfeld, D.H., & Anderson, C.P. Power, Approach, and Inhibition. Society for Personality and Social Psychology. Savannah, GA, February 2002.
- Langner, C., Keltner, D., & Ames, D. Causal Attributions for Political Events: Lay Theories for Rising Gasoline Prices. Society for Personality and Social Psychology. Savannah, February 2002.
- Parker-Tapias, M., Glaser, J., and Keltner, D.. Emotions and Prejudice: Beyond a Unidimensional, Evaluative Model of Intergroup Affect. Poster presentation, Society for Personality and Social Psychology conference, February 1-2, 2002, Savannah, GA.
- Shiota, M. N., Campos, B., & Keltner, D. (2002). The faces of positive emotion: Prototype displays of awe, amusement, and pride. Poster presented at Emotions Inside Out: 130 Years After Darwin's The Expression of Emotion in Man and Animals, sponsored by the New York Academy of Sciences, November 16-17, 2002. New York, NY.
- Shiota, M.N. & Keltner, D. (2002). "Evidence for a Discrete Emotion Approach to Trait Positive Affect." Poster presented at the 2002 convention of the Society for Personality and Social Psychology, Savannah, GA.
- Keltner, D. Expression and Personality: What Do Emotions Tell us About Personality and Psychopathology. Paper presented at Emotions Inside Out: 130 Years After Darwin's The Expression of Emotion in Man and Animals New York Academy of Sciences, November 16-17, 2002.
- Campos, B., Keltner, D., Beck, J., Gonzaga, G. C. & John, O. P. (2003). Culture and emotion in social interaction: The example of teasing. In B. Mesquita & P. Ellsworth (Chairs), Cultural Differences in Emotions: Theoretical Approaches. Symposium paper presented at the 4th Annual Meeting of the Society for Personality and Social Psychology, Los Angeles, California.
- Logli, M. L., Campos, B. & Keltner, D. (2003). Love of humanity as an other-centered emotional experience. Poster presented at 4th Annual Meeting of the Society for Personality and Social Psychology, Los Angeles, California.
- Keltner, D. Ekman, Expression, and the Art of Empirical Epiphany. Paper presented at Personality Pre-conference at the annual Meeting of the Society for Personality and Social Psychology. February 6 2003.
- Keltner, D. The Evolution of the Benevolent Affects. Paper presented at the Evolutionary Psychology Pre-conference at the annual meeting of the Society for Personality and Social Psychology. February 6, 2003.
- Langner, C. A., Walling, J. W., Kraemer, L., & Keltner, D. (2003, February). Explaining the effects of poverty: Societal attributions and related cognitive styles. Poster session presented at the annual meeting of the Society for Personality and Social Psychology, Los Angeles, CA.
- Campos, B., Keltner, D., & Chen, S. (2004). Communal Relationship Differentiation: Distinctions that influence emotional experience and behavior. Poster presented at 5th Annual Meeting of the Society for

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Personality and Social Psychology, Austin, Texas.

- Cohen, A. B., Keltner, D., & Haidt, J. (2004, June). Varieties of religious experience: Challenges for the study of spiritual transformation. Address delivered at the Metanexus Institute conference on science and religion, Philadelphia, PA.
- Goetz, J. L., Cohen, A. B., & Keltner, D. (2004, July). Culture and morality of motivations: How do we judge prosocial acts? Poster presented at the Mind, Culture & Evolution Conference in Vancouver, British Columbia.
- Shiota, M. N., Cohen, A. B., Keltner, D., & Pierce, J. D., Jr. (2004, January). The many flavors of happiness: Varying relationships among demographics, life satisfaction, and discrete positive affect dispositions. Poster presented at the 2004 meeting of the Association of Research in Personality, Austin, TX.
- Tapias, M. P., Glaser, J., & Keltner, D. (2004). Discrete Emotion Responses to Subliminal Priming of Outgroups. Poster presentation, Society for Personality and Social Psychology conference, January 29-31, 2004, Austin, T.X.
- Keltner, D. Love and Desire as Distinct Emotions. Paper presented at the annual meeting of the Society for Personality and Social Psychology, January 29, 2004
- Keltner, D. Power in Individual and Group Processes: Studies of Teasing, Flirtation, and Gossip. Paper presented at the annual meeting of the Society for Personality and Social Psychology, January 30, 2004.
- Keltner, D. The Evolution of Awe. Paper presented at the Awe to Action Conference, July 10, 2004. San Francisco, CA.
- Shiota, M.N., Cohen, A.B., Keltner, D., & Pierce, John D. (2004). The Many Flavors of Happiness: Varying relationships among demographics, life satisfaction, and discrete positive affect dispositions. Poster presented at the 2004 meeting of the Association of Research in Personality, Austin, TX.
- Campos, B., Keltner, D., & Shiota, M. N. (2005). Culture and teasing: The relational benefits of reduced desire for positive self differentiation. Poster presented at 6th Annual Meeting of the Society for Personality and Social Psychology, New Orleans, Louisiana.
- Cohen, A. B., Keltner, D., & Haidt, J. (2005, June). Prospective study of awe and spiritual transformation. Address delivered at the Metanexus Institute conference on science and religion, Philadelphia, PA
- Goetz, J.L., Keltner, D. (2005). Obligation, choice, and gift-giving in close relationships. Poster presented at The Society for Personality and Social Psychology conference, New Orleans, LA.
- Hertenstein, M., & Keltner, D. (2005). Touch: Evidence for a new signaling system of emotion. Post presented at the 17th Annual convention of the American Psychological Society, Los Angeles CA.
- Shiota, M. N., Keltner, D., & John, O. P. (2005). Dispositional Positive Emotions Associated with Anxious and Avoidant Adult Attachment Styles: A Case for Differentiation. Poster presented at the 2005 meeting of the Society for Personality and Social Psychology Research, New Orleans, LA.
- Horberg, E.J., Cohen, A.B., & Keltner, D. (2006, January). Disgust, anger and moralization. To be presented at the 7th Annual Meeting of the Society for Personality and Social Psychology, Palm Springs, CA.

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- Campos, B., Shiota, M. N., Gonzaga, G. & Keltner, D. (2006). Dialecticism and Emotion: Cultural Differences in Emotional Complexity During Interaction with a Romantic Partner. Poster to be presented at 7th Annual Meeting of the Society for Personality and Social Psychology, Palm Springs, California.
- Keltner, D. Invited speaker at symposium Motion and Emotion: An animated dialogue. 17th Annual convention of the American Psychological Society, Los Angeles CA.
- Logli, M. L., Campos, B. & Keltner, D. (2006). Correlates and Interpersonal Consequences of Love of Humanity. Poster to be presented at 7th Annual Meeting of the Society for Personality and Social Psychology, Palm Springs, California.
- Oveis, C., Horberg, E.J., & Keltner, D. (2006, January). The role of shifting self-other representations in emotion-based prosocial behavior. To be presented at the 7th Annual Meeting of the Society for Personality and Social Psychology, Palm Springs, CA.
- Gruber, J., Oveis, C., Keltner, D., & Johnson, S.L. (2006, January). Self-referentiality and emotional responding: Clues from depression. To be presented at the 7th Annual Meeting of the Society for Personality and Social Psychology, Palm Springs, CA.
- van der Lowe, I., Oveis, C., & Keltner, D. (2006, January). Locating goodness in the heart: The physiological and relational consequences of compassion-based prosocial behavior. 7th Annual Meeting of the Society for Personality and Social Psychology, Palm Springs, CA.
- Oveis, C., Horberg, L., & Keltner, D. (2005, January). Compassion, pride, and social perception. Poster presented at the 6th Annual Meeting of the Society for Personality and Social Psychology, New Orleans, LA.
- Keltner, D. (2006). Symposium Organizer and Chair. Morality and emotion.. 7th Annual Meeting of the Society for Personality and Social Psychology, Palm Springs, CA.
- Keltner, D. (2006). Compassion as a moral intuition. . 7th Annual Meeting of the Society for Personality and Social Psychology, Palm Springs, CA.
- Keltner, D. (2006). Vagal tone and social connection. Spiritual Transformation Program. Berkeley, CA.
- Keltner, D. (2008). Emotion in Asperger's syndrome and Mania: Lessons from the Boundaries of Adaptation. Emotion pre-conference. Society for Personality and Social Psychology, Albuquerque, New Mexico.
- Keltner, D. (2008). Power in the Interpersonal Realm: Myths and Findings. Relationships pre-conference. Society for Personality and Social Psychology, Albuquerque, New Mexico.